March 9, 2004

President
WireReady, NSI
56 Hudson Street Northboro MA 01532

David,

As you know WSHU Public Radio has invested in WireReady products for the past 14 years because you consistently offer a quality solutions at very competitive prices.

Fourteen years ago we purchased WireReady as an AP newswire capture program to save money on paper, while not having to pay monthly fees for the Associated Press proprietary version. Five years later when we were looking to upgrade from cart machines to a hard drive, computer based audio server, your quote for an CartReady was only 25% of the price of a 5 workstation Audiovault. Then seven years ago when we built a second station and wanted to automate the station to carry a format of NPR news and talk programs. We expanded our license to include multiple licenses and ControlReady.

Today WSHU has 22 WireReady workstations, One or two in each control room, one at each desk in our news department, one at each desk of our programming and production staff members desks, two in each of our production rooms, one in each of our studios, and four controlling our satellite and automation center. We use it to:

- Record promos off satellite feeds
- Time shift satellite feed program.
- Totally automate our second station
- Automate over nights on all stations
- Serve as a virtual cart to all studios
- Control our WEB-casting streams

And because it is a decentralized system, and we have a mirrored server, if a single computer fails we are not off the air. In addition your technical support has worked with us to synchronies all 22 computer clocks to the NPR satellite so automation and recordings are performed flawlessly.

Simply said we could not present our current schedule of multiple program streams and time shifted programming if it were not for WireReady.

Sincerely

George Lombardi
General manager, WSHU Public Radio